





he Indian electrical

industry is multifac-

eted, manufacturing a

diverse range of prod-

ucts which range from high tech-

nology equipment to low technol-

ogy electrical components. New

Delhi based HPL, a multi prod-

uct electric equipment company is

among the leading players in the

Since its inception in 1956, the

electrical industry today.

## **HPL:** The Power of Technology

& industrial requirements. "Our product range is divided into four groups that include Electronic Energy Meters, Switchgears, Lighting, and Wires & Cables, Electrical Wiring accessories, amongst others. Owing to the superior quality and performance of products, we enjoy an edge over competitors in the field of low voltage switchgear and protection devices, metering and Energy Management System, Lighting, Wires and Cables," states Lalit. Recently, HPL has added modular switches and accessories to its already huge portfolio.

Electronic Energy Meters category, HPL is the largest manufacturers of meters in India and among the top few in the world. "We currently have 86 marketing offices spread across the country with 2200 authorized dealers and over 27000 retailers," adds Gautam Seth, JMD, HPL. HPL has a manpower team of more then 5500+ people and has its presence overseas in over 20

countries in South East Asia, Middle East, Africa & Europe. "Due our unwavering commitment to quality, out products have the markings of Indian and International standards like ISI, CE, KEMA," he adds.

HPL has recently forayed at the premium end of B Safe MCB lighting requirements, HPL inspired totally by Ger-

man styling and the most high-end materials. "I am extremely proud of the way this product has been designed. We started out with this product keeping European benchmarks in mind, specifically German in fact," says Gautam.

## The Road Ahea

In line with its glo ambitions, HPL has been gearing up its operations by strength ling current business practices and aligning them with the best gladal standards to create new benchmarks of quality and customer satisfaction. The company is committed to develop empowering technology in the form of easy to use, dependable products that meet the customers' needs. Exporting its products to Middle East, SAARC and European Countries, HPL is increasingly focused on export-led growth through optimal utilization of its comparative technical advantage vis-à-vis competitors. "Two key factors at HPL ensure a lasting competitive advantage; an innovative business model,

and complete market intelligence. Optimum implementation of these factors enables HPL to create a more effective, sustainable operation, and more value for the customers and it will continue to focus on consolidating its dominant position in India, while expanding its reach globally," concludes Lalit.#

company has always believed in being technically abreast and keeping a great focus on the design and development of products. That is why, the heart of HPL is the R&D centre, with over 100 engineers innovating, developing and processing to produce the very best in class products for you. "Our R&D centre is approved by the Ministry of Science and Technology, Govt, of India, which ensures that the products manufactured here are superior in quality, technology and

finish," says Lalit Seth, MD, HPL. As a one stop solution for all electrical







## **HPL: COMMITTED TOWARDS A BETTER TOMORROW**



With the launch of Make in government, industrial growth in India is already witnessing a major boost. The need for power is only oing to increase many times over

puent and components to it it optimally. Electrical in prent companies with innovation, quality focus are are going to play a major rol are. One of those companies as HPL, which currently stands tall as THE TECHNOLOGY BRAND OF VOIA

Since its inception in 1956, HPL has always believed that the only way to bring about rapid of the control of India is through incaningful innovation, and thereby ushering it into the global world of Electrical Technology. To that effect, they have also aligned themselves with the Smart Cities Mission, an initiative that is being supervised by India's Prime Minister, Narendra Modi

himself. A movement that is geared to make our cities smart, intelligent and energy-efficient. A case in point: HPL's LED light fittings at Varanasi Ghats resulted in total annual savings of 1.1 MU (72%) and Rs. 1.29 crores.

HPL has recently forayed at the premium end of B Safe MCB the premium end of B Safe MCB inspired totally by European styling and the most high-end materials. Simply put, there is no range of MCBs in this country which can even come close to this range. And it's not just the looks. As a feat of engineering, it is truly a class apart. Says Lalit Seth, MD, HPL.

All of HPL's 6state-of-the-art manufacturing facilities are ISO:9001 certified for Quality Management System; ISO:14001 Management System; ISO:14001 certified for Environmental System and OGSAS - 18001 certified for implementing an occupational Health and Safety Management System. HPL products are also ISI Certified by the Bureau of Indian Standards, a mark of quality products in India. Certain range of products have

KEMA certification for energy utilization and have CE certificate to give acceptability of the products in Europe and other

Currently, the company has 86Branches & Representative offices nationwide with 6 stateof-the-art manufacturing units powered by a 5500+ workforce, and ably supported by 2200 authorised dealers and 27,000

With the best-in-class R&D centre backed by a highly skilled team of engineering professionals, HPL is already designing and developing a range of innovative and advanced products—from LEDs to smart meters to solar products and then some-to make the Smart Cities initiative a resounding success.
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the Ministry of Science and
Technology, Govt. of India, which ensures that the products manufactured here are superior in quality, technology and finish," says Lalit Seth, MD, HPL.

Be it commercial domestic or

any industrial requirement, HPI has a ready range of high-quality electrical and lighting solutions. The product range is divided into four groups that include Electronic Meters, Switchgears & Electrical Wiring Accessories, Lighting and Wires and Cables, amongst others.

The company enjoysan edge over competitors in the field of low voltage switchgear and protection devices, metering and energy management systems, ng, wires and cables

"HPL will continue to create more value for its customers and focus on consolidating its dominant position in India, while expanding its reach globally," says Lalit Seth, MD, HPL.

HPL will be showcasing its superior range of products at Booth HB51C52, Hall 3A at Elecrama 2016, BIEC, Bangalore.



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