



HPL India Limited

HPL Group, which was founded in 1956, has a strong presence in the country as a manufacturer of Reliable Electrical Protection Equipments, Switchgears, Energy Meters and Energy Management Systems. Mr. Lalit Seth is currently heading the HPL Group.

The HPL Group listed a turnover of Rs. 150 crores in 2002-03. The company has 20 marketing offices spread throughout the country with 450 authorized dealers and over 3000 retailers. HPL has its presence overseas in Sri Lanka, Bangladesh, Malaysia, UAE and other Southeast Asian and European countries.

The quality driven attitude has given HPL an edge in the competitive market and a market leader in its own segment. The company's commitment to quality and consistent policy has attracted major international companies to

collaborate with HPL and work successfully together. For the past 12 years HPL has collaborations with 3 leading European companies.

HPL - Socomec

The HPL Group has a joint venture with Europe's leading switchgear company Socomec S.A. France. Socomec is a market leader in switches and protection equipment manufacturing onload changeover switches, isolators, onload fuse changeover switches, Electronic Energy Meters and DIRIS, the energy management control and protection system. HPL Socomec is today the top of mind brand in the market. HPL & Socomec joint venture activities manufacture products such as Switchgears, Electronic Energy Meters (Single Phase & Three Phase), Energy Management Systems and are the brand leaders in the country in almost all the products manufactured by the joint venture companies.

HPL-LK

HPL India has collaboration with LK of Denmark. This alliance has resulted in the manufacture of compact space saving, technically advanced Switch Disconnect Fuse and Switch Disconnect of international quality.

HPL - Elektra

HPL Elektra is an alliance with Elektra Tailfingen of Germany. Through this alliance HPL produces new age Cam operated Rotary Switches.

The Group has 5 most modern state-of-art manufacturing plants located in Gurgaon (Haryana), Noida (UP) and Okhla (Delhi). These units are equipped with research and development laboratories. Here products are upgraded, new products are conceptualized, created and developed, keeping in tune with changing designs and technological developments.



Mr. Lalit Seth, heading the HPL Group, has been a visionary in the electricity field and has more than 32 years experience. Born in 1946, Mr. Lalit Seth has done Electrical Engineering from Faraday House, Engineering College, affiliated to London University. At HPL, Mr. Seth leads a team of more than 120 professionals and a workforce of over 1000 people. He is leading HPL with a vision of Duty, Discipline & Devotion.

Under his inspiring leadership and approach, the HPL group's reputation in the market is synonymous with high quality, updated technology and dedicated approach. Under Mr. Seth's guidance, the HPL Group has collaborations with three leading European companies namely, M/s. Socomec S.A. France, M/s. Elektra Tailfingen-Germany and LK-Denmark.

With his force on the power sector, Mr. Lalit Seth formed his third Joint Venture with Socomec in 2003 for manufacturing a complete range of UPS in India. In 1992 Mr. Seth ventured into a tie up with Socomec S.A. and formed the first Joint Venture, HPL Socomec Pvt. Ltd to manufacture onload changeover switches. This company has the largest market share in its field, i.e., 70% share on an all India basis.

In 1996 he created the second venture with Socomec S.A. to start development of electronic energy meters with focus on original R&D. Within 4 years of the product launch, the company became amongst the first four electronic energy meters manufacturers in India. The company was also the second largest volume manufacturer in India.