## **WIDE PORTFOLIO**

HPL manufactures a variety of electric equipment



HPL is an established electric equipment manufacturing company in India, with a diverse portfolio including meter solutions, switch-gear, lighting, wires and cables\. The company had the largest share in India for electricity energy meters in fiscal 2015, with one of the widest

portfolios of meters in India and the fifth-largest market share for LED lamps during the corresponding period (source: Frost & Sullivan Report, February 2016). The manufacturing capabilities are supported by a large pan-India sales and distribution network. Products are currently manufactured and sold under the umbrella brand 'HPL', registered in India since 1975.

Through a network of more than 2,700 authorised dealers and distributors, HPL supplies its products to institutional, non-institutional and corporate customers. The company's warehouses are located in 21 states and Union territories in India and are managed by its carrying and forwarding agents. The products are sold further to over 18,000 retailers in India.